OPEN.



FOR BUSINESS.

OCP SUMMIT



Europe Focus

# EUROPE IS TAKING THE LEAD IN DELIVERING AND DEPLOYING OCP IN THE ENTERPRISE

Steve Helvie, VP of Channel
Open Compute Project

# THE EUROPEAN COMMUNITY CONTINUES TO GROW...

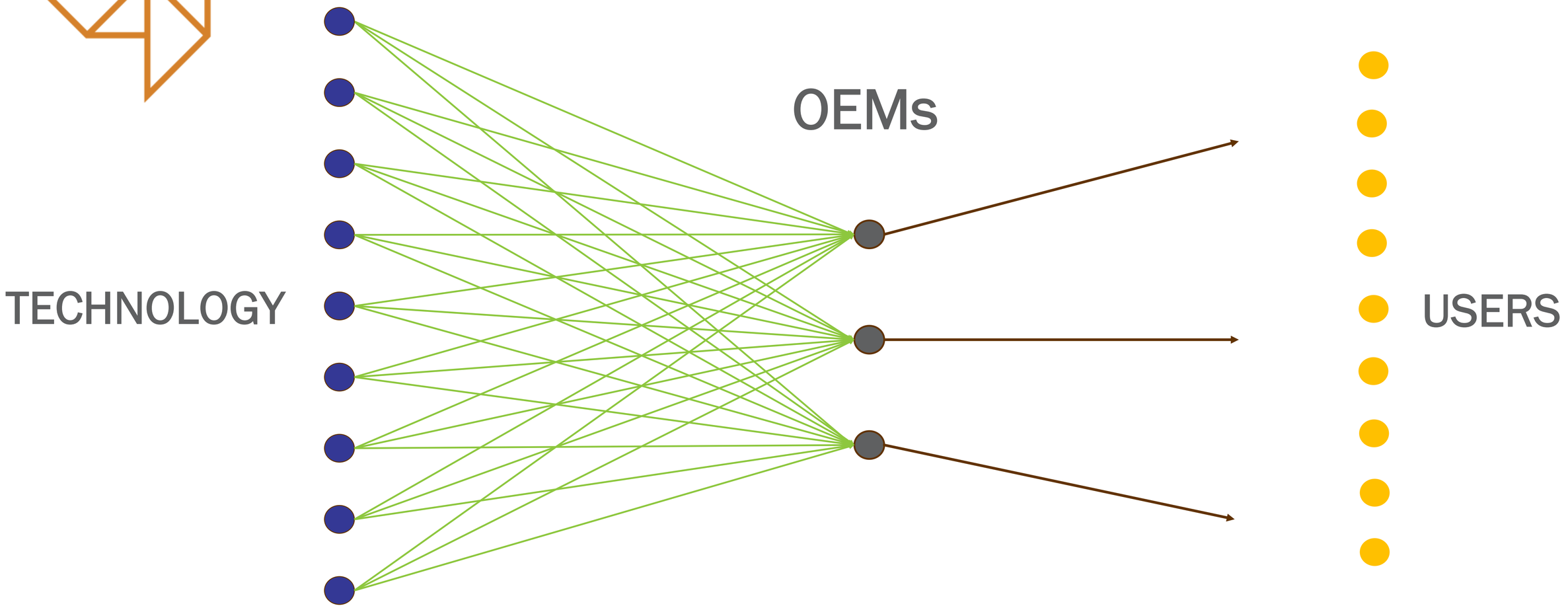


# WHAT EMEA HQ COMPANIES ARE PARTICIPATING IN OCP?

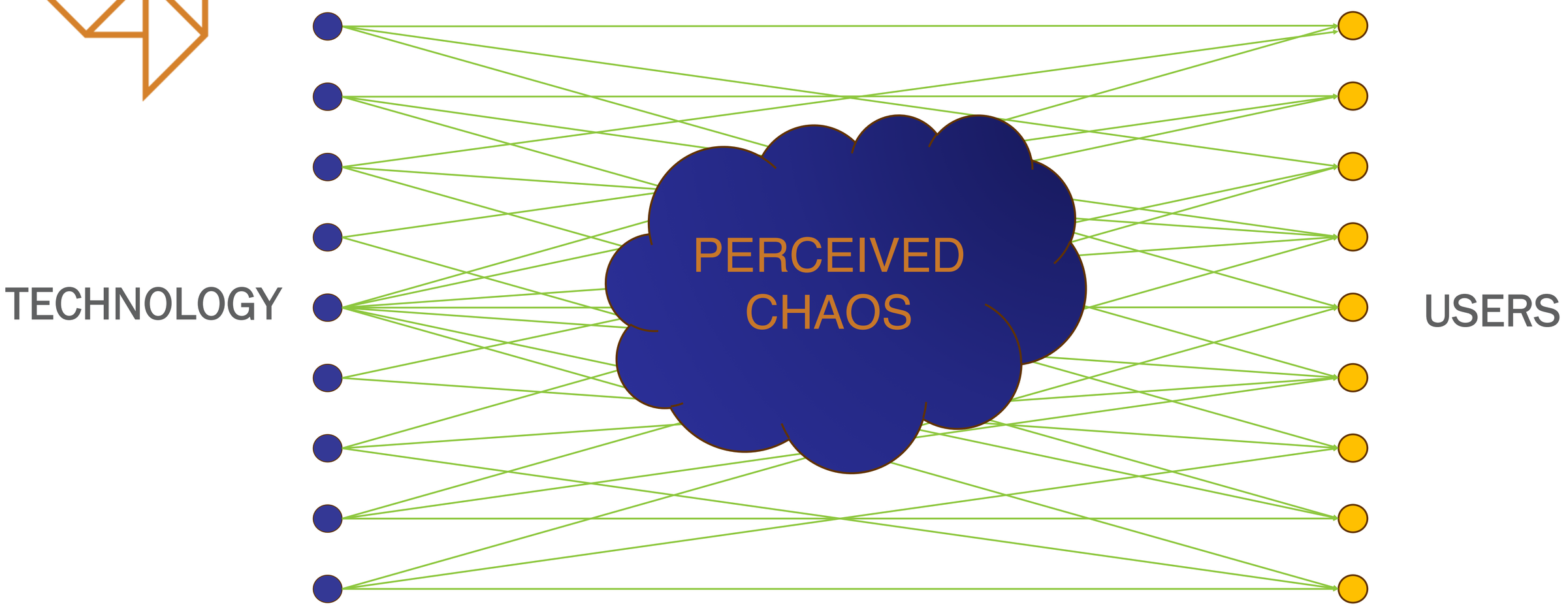


2crsi
we build your IT
ColorChip
SystemOnGlass™
Deutsche Telekom
Mellanox TECHNOLOGIES
NOKIA
Schneider Electric
RITTAL
OVH
CIRCLE B
Revolutionary IT Infrastructures
ADVA Optical Networking
Asperitas
IMMERSED COMPUTING
ITRenew
arm
Booking.com
CELERIS
INFORMATIQUE
switch datacenters
e-shelter
RI.SE
Research Institutes of Sweden
Hyperscale IT
vesper technologies
ELTEK
A Delta Group Company
eps
swedish modules
Rapid.Space
INFLECTION TECH
KAO
Midgard ITS
Data Center Specialist
orange™
AFL HYPERSCALE
XCLOUD NETWORKS
Green Mountain
submer
COMSYS Netpower
excel REDSTONE
Coromatic
UEL University of East London
LULEÅ UNIVERSITY OF TECHNOLOGY
aegis DATA
DCK
EATON
Schroff
CANCOM
CANONICAL

# THE OLD INNOVATION PIPELINE



# OPEN SOURCE INNOVATION MODEL



# THE OCP SOLUTION PROVIDERS AND THE OCP MARKETPLACE IS OUR “RESELLER CHANNEL”

OPEN Compute Project SOLUTION PROVIDER®

OPEN ACCEPTED™

OPEN INSPIRED™

OPEN Compute Project COLO SOLUTION PROVIDER™

OCP READY™

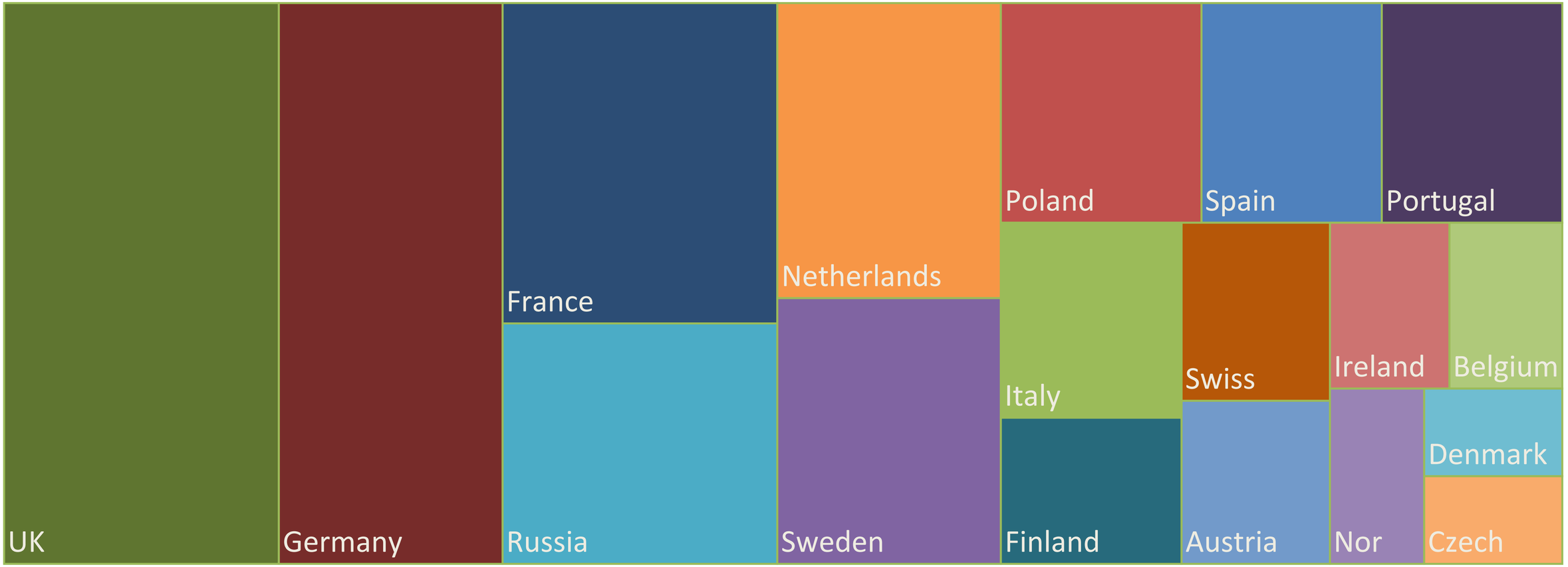


OCP Marketplace

https://www.opencompute.org/sp/open-compute-project-solution-providers

https://www.opencompute.org/products

# OCP MARKETPLACE RECEIVED >4K VIEWS/MONTH FROM EUROPE




Total > 40K views from Europe YTD

# WHAT IS THE MOST VIEWED NETWORKING PRODUCT ON THE OCP MARKETPLACE IN EUROPE?

| | |
|---|---|
| 10 GbE | Edgecore Networks AS5900-54 port 10GB (Broadcom Qumran) |
| 40 GbE | Edgecore Networks - Wedge 16X 40GbE DC Switch |
| 100 GbE | Edgecore Networks – Wedge 100-32X DC Switch |

*YTD – Jan – Sept (over 50+ networking products listed on the OCP Marketplace)

# MOST VIEWED SERVER PRODUCTS ON THE OCP MARKETPLACE IN EUROPE?

Hyve's Ambient Server

Facebook's Leopard Server

Microsoft's Olympus Server

Inspur's San Jose Compute Sled (Skylake CPU)

*YTD – Jan – Sept (30+ server products listed on the OCP Marketplace)

# …AND THE MOST VIEWED STORAGE PRODUCTS IN EUROPE?

Bryce Canyon Server

HPE Cloudline CL5200 G3 4U Storage Server

*YTD – Jan – Sept (13 storage products listed on the OCP Marketplace)

# THE LAST FEW MONTHS HAVE SHOWN AN INCREASE IN GPU AND OPTICS TRAFFIC TO THE MARKETPLACE

GPU

Optics

Telco



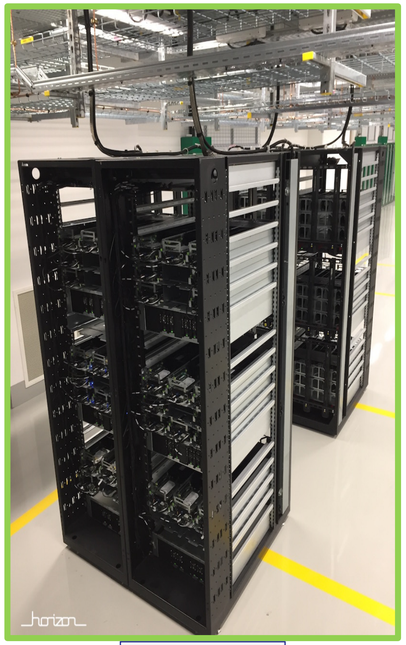
# WHERE CAN I SEE OCP IN EUROPE?

CIRCLE B
Revolutionary IT Infrastructures



CELERIS
INFORMATIQUE

ITRenew



wiwynn

Brno Czech Wiwynn
Mft Facility



NOKIA



aegis
DATA



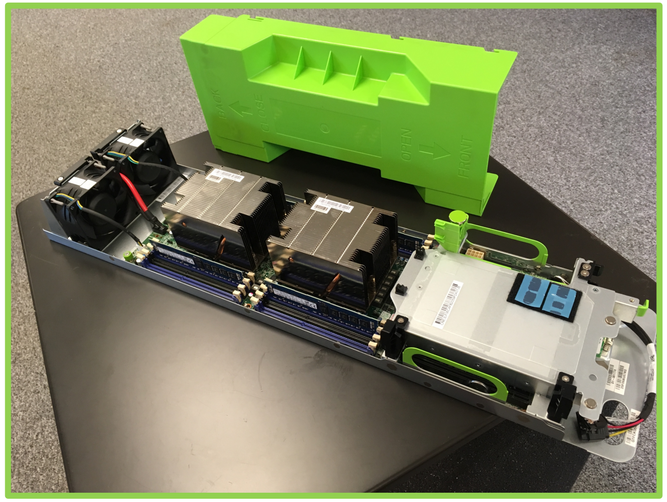
# WHERE CAN I GO FURTHER....?

RI.SE
Research Institutes of Sweden







OCP SUMMIT

# OPEN. FOR BUSINESS.

