What is the Open Compute Project?
Membership, Projects and Program Overview
WHAT IS OCP?

- Industry non-profit focused on establishing open source HW, SW and Systems Management solutions for the Data Center market and beyond.
- Founded in 2011 by Facebook, Rackspace, Intel - over 200 members and growing globally.
- Current board member companies are Facebook, Rackspace, Intel, Microsoft, and Andreas Bechtolsheim.
- 250+ contributions accepted to date from 58 different companies with represents more 150 Products**, includes greenfield and brownfield solutions
- Technology focus driven by Board defined scope and community defined technologies

**Includes retired and active product skus
OCP FOUNDATION BOARD

Mark Roenigk
Chairman/President
Facebook

Joshua Matheus
Goldman Sachs

Jason Waxman
Intel Corporation

Jim Hawkins
Rackspace

Andy Bechtolsheim
Individual

Mike Neil
Microsoft Corporation

Rocky Bullock
OCP, Non-Voting
OCP FOUNDATION STAFF

Rocky Bullock
Chief Executive Officer

Archna Haylock
Director
Community

Steve Helvie
Vice President
Channel Development

Bill Carter
Chief Technology Officer

Dirk Van Slyke
Director
Marketing & Events

Michael Schill
Community Specialist

John Laban
Representative
Europe

Rajeev Sharma
Director
Software & Technologies

Kali Burdette
Manager
Meeting & Events

Nick Bullock
Director
Finance
OCP MEMBERSHIP FACTS

- ~200 Corporate Members
  - Adopters
  - Suppliers (HW and SW)
  - Solution Providers
- ~6500 participants in our community
  - Technical (HW and SW)
  - Sales/Business Development
  - Executives
  - Manufacturing/Process
  - Facilities
  - Academia
- Member Companies from all over the world

OCP Membership Directory
Double Digit Growth thru 2021

Americas’ CAGR = 47%

APAC CAGR = 103%

EMEA CAGR = 70%

OCP Market Impact Assessment

https://www.youtube.com/watch?v=pdpPKAo-HUY&feature=youtu.be
OCP MEMBERSHIP LEVELS

**OPEN COMMUNITY**

- **$2,500**
- 0 contributions
- 0 events
- Solution Provider Program

**OPEN SILVER**

- **$60,000**
- 0 contributions
- 1 event
- Solution Provider Program

**OPEN GOLD**

- **$50,000**
- 1 contribution
- 2 events
- Solution Provider Program

**OPEN PLATINUM**

- **$40,000**
- 2 contributions
- 3 events
- Solution Provider Program

*Contribution opt-outs available for Gold & Platinum levels… reach out to OCP staff for more details.*
HOW CAN YOU PARTICIPATE?

JOIN
- Become a Member
- Subscribe to a Mailing List

DRIVE
- Project Focus
- Thought Leadership

RUN
- Project Leads
- Incubation Committee

SHARE
- Specs/Designs
- RAs/Tested Configs/White Papers/etc.

ATTEND
- OCP Summit
- OCP Meetings
- OCP Panels
- OCP Engineering Workshops
- OCP Days
- OCP Events

Projects
WHAT CAN I SHARE?

- SPECIFICATIONS
- PRODUCT/FACILITY RECOGNITION
- TESTED CONFIGURATIONS
- CASE STUDIES
- WORKSHOPS SUMMITS
- DESIGN FILES
- REFERENCE ARCHITECTURE
- EMBEDDED SOFTWARE
- WHITE PAPERS
- TESTIMONIALS SEMINARS
- VIDEOS

NO IP ASSIGNMENT

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OCP PRODUCT RECOGNITION PROGRAM

Submit your products for recognition if:
• You are building a product based on an OCP approved spec
• You are submitting your spec as a contribution and submitting your product for recognition.

Once your product receive the cert mark you can:
• Use the cert mark* on your product collateral
• Use the cert mark* on your website
• Use the cert mark* as a differentiator on RFPs/RFQs
• Become an OCP Solution Provider to use the OCP Marketplace as a additional channel
OCP PRODUCT RECOGNITION PROGRAM

PRODUCTS VALIDATED BY OCP CARRY THE OCP MARK

Products that comply 100% with an existing approved specification and the design files are open sourced and available. All levels are eligible.

For Adopters
Are they truly open?
Look for the OCP Cert Marks
Include them in your RFP

For Suppliers
Apply for the Cert Mark @ OCP
It is FREE
Get the Logo and advertise!
Facilities that are compliant with the OCP’s Colo Guidelines will receive an OCP Ready Mark. This means that they are ready for OCP Solutions.
The OCP Marketplace is a listing of the OCP Products and Facilities available through OCP Solution Providers. If you are interested in listing your products or facilities on the Marketplace, sign up to be an OCP Solution Provider.
ADOPTING OCP GEAR

Go to the OCP Solution Provider Directory and find your local OCP SPs.
https://www.opencompute.org/sp/
open-compute-project-solution-providers

Go to the OCP Marketplace to find OCP Solutions
https://www.opencompute.org/products
USING AN OCP FACILITY

Go to the OCP Colo Solution Provider Directory and find your local OCP Colos. [https://www.opencompute.org/sp/open-compute-project-solution-providers](https://www.opencompute.org/sp/open-compute-project-solution-providers)

Go to the OCP Marketplace to find the exact location of those OCP Ready™ Facilities. [https://www.opencompute.org/products](https://www.opencompute.org/products)
Upcoming Events:

March 4-5th  OCP Global Summit, @ San Jose, CA, USA
Sept 30-Oct 1st  OCP Regional Summit @ Prague, Czech Republic

For more details, please check the [Calendar of Events](#).