



February 27, 2019

## Announcement: NEW CONTRIBUTIONS ADDED TO THE OCP CREDIT STRUCTURE

Dear OCP Members:

We are so excited to be adding some new types of contributions to our portfolio, effective March 1st, 2019. OCP realizes that more and more participants are finding very unique ways to contribute to our OCP Community. Please take a look at the table below and see how you can share your expertise!!

In 2019, we have added the following new ways to contribute:

Embedded SW  
OCP Ready™ Facility recognition

These new additions (highlighted in yellow) along with all our other contributions are available at the OCP Website under Contribution Agreements.

There are no changes to the OCP Membership fees or requirements in 2019. The Membership fees and requirements are given at the end for your reference.

If you have any questions, please do not hesitate to contact me.

Regards,  
Archna

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## CONTRIBUTION CREDIT STRUCTURE

Type	Description	Credit
<b>Specification</b>	One Specification	1 Credit
<b>Design Package</b>	One Design Package	1 Credit
<b>Embedded Software</b>	<p>One or more of the following tasks performed during the member's term:</p> <ul style="list-style-type: none"> <li>● - Create Hardware Platform Support (API/Drivers) for an OCP recognized product</li> <li>● - New feature sets and enhancements for an OCP recognized product (up to 1 credit as determined by the team)</li> <li>● - Must be one of the top 5 committers to an existing OCP Github repository or an OCP affiliated Github repository for an OCP recognized product</li> <li>● - Assignment of a resource for 12 months to help project meet its goals</li> </ul> <p>A formal SW report must be submitted to receive credit. All work performed on non-OCP recognized product may be eligible for partial credit.</p>	1 Credit
<b>OCP Accepted™ Product</b>	5 OCP Accepted™ Product SKUs. Each SKU must be readily available and carry the OCP Accepted™ logo.	5 SKUs = 1 Credit
<b>OCP Inspired™ Product</b>	5 OCP Inspired™ Product SKUs. Each SKU must be readily available and carry the OCP Inspired™ logo.	5 SKUs = 1 Credit
<b>OCP Ready™ Facility</b>	<p>1 OCP Ready™ Site. Facility must meet all the requirements in the OCP Ready™ Checklist and Colo Site Assessment in current term</p> <ul style="list-style-type: none"> <li>- Assessment must be made annually to retain certification.</li> <li>- Renewals for the same facility will be 0.5 credit</li> <li>- Member must be a Colo SP.</li> </ul>	1 Credit
<b>Reference Architectures</b>	A documented and tested solution comprising:	Case

	<ul style="list-style-type: none"> <li>- Two or more unique tested configurations (see above)</li> <li>- Two or more unique OCP Accepted™ Product SKUs.</li> <li>- &gt; 50% content use of Orderable SKUs.</li> <li>-The contributor must provide product test documentation, certification info, and configuration details about the reference architecture and warrants that the reference architecture works as documented.</li> <li>- OCP may promote the contribution of reference architectures via the OCP Marketplace.</li> </ul>	Dependent (0.5-1 Credit per item)
<b>Tested Configurations</b>	<p>A documented and tested configuration using an OCP Inspired™ or OCP Accepted™ Product and configured with additional hardware and operating system software and application software (specific use)</p> <ul style="list-style-type: none"> <li>- Testing plan/results, configuration details must be provided.</li> <li>- Contributor warrants tested configuration will work in defined use case and can provide support service</li> <li>- Contributor responsible for accuracy of info.</li> <li>- OCP may promote the contribution of tested configurations via the OCP Marketplace.</li> </ul>	10 tested configurations = 1 Credit
<b>White Papers &amp; Case Studies</b>	<p>A white paper or case study explaining details of your use of OCP Accepted™ or OCP Inspired™ Products within your infrastructure. The white paper or case study must demonstrate 2 or more OCP tenets and be accepted by the Foundation and IC committee along with the appropriate agreements. OCP shall be allowed to promote this on the OCP website or promotional materials.</p>	Case Dependent (0.25-1 Credit per item)
<p><b>Educational Videos or Quotable References or OCP-centric Technology Seminars</b></p> <p><b>Organized Plugfests</b></p> <p><b>Engineering Workshops</b></p>	<p>For Partial Credit, the Foundation may approve the following items with proper authorization and technical validation. The below items must utilize of at least 2 OCP Tenets.</p> <ul style="list-style-type: none"> <li>- Educational Videos for use of OCP Products or Reference Architectures</li> <li>- Testimonials and quotable customer references for relevant OCP Products, Test Configurations and Reference Architecture</li> <li>- Technology Seminars, when promoting the use of</li> </ul>	Case Dependent (0.5-1 Credit per item)

	OCP Products, Test Configurations and Reference Architecture - OCP shall be allowed to promote this on the OCP website or promotional materials.	
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The Foundation has assembled the above comprehensive Contribution Structure detailing the credit that will be given for submissions. All submissions will follow the same process:

1. Presentation of preliminary submission to the Project Community (at monthly meetings, engineering workshops, meetups etc.)
2. Feedback and collaboration on relevance and impact from/by the Community (at monthly meetings, engineering workshops, meetups, Global or Regional Summit events, etc).
3. Checklist completion to insure that contracts and submissions meet the requirement.
4. Submission of final documents and OCP Tenet review with Project Leads and Incubation Committee
5. Vote for induction into the OCP Ecosystem - either for an accepted Specification, the OCP Product Recognition Program or the OCP Informational Documents Repository. Voting will be for acceptance of submissions and for credit allocation.

## TIERED CORPORATE MEMBERS (Silver/Gold/Platinum) FEES AND REQUIREMENTS

Membership dues for OCP's Tiered Corporate Members have remain unchanged for 2019. There is also no change to the Solution Provider Program and associated fees. Here they are for your reference:

### **Annual Membership Fees:**

Silver - \$60,000 USD

Gold - \$50,000 USD

Platinum - \$40,000 USD

### **1. Annual Sponsorship of OCP Events for Silver/Gold/Platinum Members**

Time tracking hours for our higher tier Members ended in 2017 and as of 2018, the following has applied for all Silver/Gold/Platinum members. OCP is asking for your assistance with collaboration events that we host throughout the year. Events include (but are not limited to):

- Engineering Workshops (half or full day)
- OCP Technology Days
- Hackathons
- Plug-fests
- Seminars
- Any Events that OCP conducts independently or in conjunction with a conference or a partner

Sponsorship Credits will be waived if both Global and Regional Summits are sponsored. One Summit sponsorship does not qualify for any credits.

The estimated value of the sponsorship for each event is expected to be \$5,000 USD. Tiered members can provide any of the following support for these events, including:

- Venue
- Services such as food, beverage or audio/video
- Promotional giveaways
- Hardware donations for OCP Inspired™ or OCP Accepted™ Products if applicable.

### **New Annual Requirement:**

Silver - Required to support a minimum of 1 event

Gold - Required to support a minimum of 2 events

Platinum - Required to support a minimum of 3 events

### **2. Annual Panel Participation for Silver/Gold/Platinum Members**

OCP is frequently asked to participate in industry events. Often we are asked to make presentations or sit on panels at conferences and workshops and discuss the OCP mission, the Community and our Project activity, as well as success stories. We are looking for our Tiered members to help us evangelize OCP, bring their own unique perspectives, discuss their challenges and share their subject matter expertise with the audience. OCP

strongly believes that our members are the best advocates and are inviting our Tiered Members to speak on behalf of OCP.

- OCP Summit keynotes and Engineering Workshops at any OCP Summit do not qualify.

**New Annual Requirement:**

Silver - Participation in 1 Speaking Engagement

Gold - Participation in 2 Speaking Engagements

Platinum - Participation in 3 Speaking Engagements

**3. Annual Contribution Requirements for Gold/Platinum Members**

Your Membership Agreement and the Tiered Membership Policy provide detail for the requirements for contribution. With so many ways to get credit for your contributions, it should be much easier to participate and make submissions. Contributions will be tracked on a regular basis with check-ins at 3-month intervals. This will allow plenty of touchpoint reminders and assistance to insure that your contribution requirements are met.

Non-compliance of the requirements may result in the lowering of your Tiered Membership to the next lower tier, until a contribution is made. Once a contribution is made, the tier will be reinstated. Consistent non-compliance will result in renewal at only the Silver level at renewal. Members can achieve upgrades to higher tiers upon meeting the appropriate contribution requirements.

**Annual Requirement:**

Gold - 1 Contribution required

Platinum - 2 Contributions required

**4. Contribution Annual Opt - Out Option for Gold/Platinum**

Although the Community and the Foundation would really benefit from the plethora of contributions detailed in the new Contribution Structure, we do understand that not all our members will be able to meet their contribution requirements. Effective 2018, Gold/Platinum members can opt-out of their annual contribution requirements for a non-refundable financial donation. The Opt-out Option can be initiated at the start of membership cycle or at renewal. Opt-Out Option is \$30,000 USD per contribution. It is non-refundable and will be invoiced in conjunction with the membership dues.

**New Annual Requirement:**

Gold - \$30,000 USD for 1 contribution

Platinum - \$30,000 per contribution for up to 2 contributions

## **OCP PROGRAMS**

### **Solution Provider Program**

OCP's Solution Providers (SP)/Resellers are corporate members who would like to utilize the OCP Marketplace to promote their OCP Accepted™ and OCP Inspired™ solutions. The OCP Marketplace is not a sales channel as

OCP does not provide prices and delivery information. It is a marketing channel allowing you and other OCP SPs to market the complete OCP solution. There is an additional fee for becoming an OCP SP.

To become an OCP Solution Provider, you must be a member of OCP in good standing. Tiered Corporate Members do get a discount towards this program.

#### **Annual Solution Provider Fees**

Community - \$30,000 USD

Silver - \$25,000 USD

Gold - \$20,000 USD

Platinum - \$15,000 USD

#### **Colo Solution Provider Program**

OCP's Colo Solution Providers are corporate members who would like to utilize OCP Marketplace to promote their OCP Ready™ facilities. The OCP Marketplace is not a sales channel as OCP does not provide prices and delivery information. It is a marketing channel allowing you and other OCP Colo SPs to market any location that is ready and equipped to use OCP solutions. There is an additional fee for becoming an OCP Colo SP.

#### **Annual Colo Solution Provider Fee (for any membership level)**

- Location 1: Colo SP Fee of \$5,000 USD (includes the first location OCP Ready™ certification)
- Location 2-3: \$5,000 USD per location
- Location 4+: \$2,500 USD for each subsequent location

## **COMMUNITY MEMBERSHIP FEES**

Effective in 2018, the Community Membership annual fee was \$2,500 USD. This has not changed in 2019. There are no contribution or sponsorship requirements for our Community level corporate members.

#### **Annual Fee:**

Community Membership Fee - \$2,500

## **HELPFUL LINKS**

Membership: <http://www.opencompute.org/membership/>  
Solution Provider: <https://www.opencompute.org/sp#fees>  
Contributions: <http://www.opencompute.org/participate/how-to-contribute/>  
Marketplace: <https://www.opencompute.org/products>  
Legal Documents: <http://www.opencompute.org/participate/legal-documents/>